We are excited to host the 7th Annual NIFTI Field School in Boulder, Colorado. The field school brings together incubator farm project staff from around the country for professional networking and sharing of resources.

Day 1 involves field trips to farms in the Boulder/Denver area and a networking reception at the Denver Botanic Gardens. Days 2 + 3 involve engaging workshops, resource spotlights, World Cafe style discussions, and open spaces to discuss important topics related to new and beginning farmer training.

### Day 1: November 5th

**Field Trips + Welcome Reception at Denver Botanic Garden**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>8:00</td>
<td>Registration</td>
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<tr>
<td>8:45</td>
<td>Meet bus at front of hotel</td>
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<tr>
<td>9:00</td>
<td>Depart to tour farms in the Boulder/Denver area (Boxed lunches will be provided)</td>
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<td></td>
<td>Poudre Valley Community Farm tour</td>
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<td>5 Fridges Farm tour</td>
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<td></td>
<td>GrowHaus or Denver Green School Community Farm Tour</td>
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<tr>
<td>4:00-7:00</td>
<td>Denver Botanic Gardens-Welcome reception</td>
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<tr>
<td></td>
<td>Catering provided by Serendipity Catering</td>
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<tr>
<td></td>
<td>Cider provided by Stem Ciders of Denver, Colorado</td>
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<tr>
<td>7:00</td>
<td>Travel back to Millennium Harvest House in Boulder</td>
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Special thank you to our sponsors: Farm Credit, Denver Botanic Gardens, and National Young Farmer's Coalition
Day 2: November 6th

8:00  Registration
8:45  Welcome—Lindsay Davies + Jennifer Hashley, New Entry Sustainable Farming Project, Canyon Half Ballroom

9:30  Workshop  
Flagstaff  
'Increasing Success in New Farmer Training: Farm Business Launch'
Sheri Doyel (Farm Beginnings Collaborative)

9:30  Resource Showcase  
Trailridge  
'Finding Farmland: NYFC's Calculator & Training Resources to Help Farmers Navigate Land Access Finance'
Holly Rippon-Butler, (NYFC)

9:30  World Cafe  
Canyon Half Ballroom  
'We're All in this Together- Creating Healthy, Strong, Farm Communities'
Laura Hedeen, Amber Stenson, Molly Schaus (Minnesota Food Assoc)

11:05  Session 2  
'Session 2'  
11:05  Workshop  
Flagstaff  
'Goal Setting and Most Significant Evaluation'
Julie Sullivan (San Juan Ranch), Eugenia Gusev (IRC)

11:05  Resource Showcase  
Trailridge  
'New T&T Resources for Providers Serving New American Farmers'
Hugh Joseph (ISED Solutions), Linda Seyler (Global Garden Refugee Farm), Katie Painter (Global Gardens-Idaho), Craig Demi (SCLT)

11:05  World Cafe  
Canyon Half Ballroom  
'Securing Land Tenure for Incubator Farmers'
Dan Waldvogle (Colorado Land Link)

12:40  Lunch- Millennium Room

1:45  Session 3  
'Session 3'  
1:45  Workshop  
Flagstaff  
'SOPs for Beginning Farms'
Beth LaShell (Old Fort Market Garden Incubator)

1:45  Resource Showcase  
Trailridge  
'Enriching Student Experience by Fostering Community Engagement Opportunities'
Marissa Lankes (Austin Community College)

1:45  World Cafe  
Canyon Half Ballroom  
'Moving Away from the Incubation Towards Collaborative Land Access'
Maggie Donin (Intervale Center), Aaron Newton (Carolina Farm Stewardship)

3:30  Breakout groups-Beginning and advanced incubator farms--Canyon Half Ballroom
5:00  Dinner on your own
Day 3: November 7th

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<thead>
<tr>
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<tbody>
<tr>
<td>9:00</td>
<td>Registration</td>
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<tr>
<td>9:30</td>
<td>Open Space--Canyon Half Ballroom</td>
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<tr>
<td>11:00</td>
<td>Lunch--Millennium Room</td>
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<tr>
<td>12:45</td>
<td>Registration</td>
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### 1:45 Session 4

- **Panel/Workshop**
  - **Flagstaff**
    - 'Cultural and Heirloom Crops 'Panel
      - Katarina Sajovec Altshul, Sterling Johnson (Ajo Center), Jay Bost (GoFarm Hawaii), Leala Rosen, Jillian Robinson (IRC)

- **Resource Showcase/Workshop**
  - **Trailridge**
    - 'Identifying Profitable Markets'
      - Becca Jablonski, Dawn Thilmany, Martha Sullins (Colorado State University)

- **Panel/World Cafe**
  - **Canyon Half Ballroom**
    - 'Incubating Community Partnerships' Panel
      - Rachel Brunner (Common Earth Gardens), Bethany Pratt (University of Kentucky Extension), Robin Chanin, Ash Dawson (Global Growers), Chuck Pugh (Cane Creek Farm)

### 3:30 Session 5

- **Panel/Workshop**
  - **Flagstaff**
    - 'The FSMA Produce Safety Rule and its Relevance to Incubator Farms Nationwide'
      - Alex Matthews, Juliette Enfield, Justin Chase (New Entry Sustainable Farming Project)

- **Resource Showcase/Workshop**
  - **Trailridge**
    - 'Farmer Pathway Analysis'
      - Jennifer Hashley and Lindsay Davies (New Entry Sustainable Farming Project)

- **Panel/World Cafe**
  - **Canyon Half Ballroom**
    - 'Creating Sustainable Farm Business and Local Food Systems'
      - Eileen O'Rourke (GoFarm), Sean Conway (Micro Farms), Amanda Weaver (5 Fridges Farm)

5:00 Closing Remarks-Canyon Half Ballroom

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Special thank you to our sponsors: Farm Credit, Denver Botanic Gardens, and National Young Farmer's Coalition.
Session Descriptions

**Workshop** Interactive sessions that showcase work and provide an opportunity for significant audience participation. Presenters are encouraged to highlight program partnerships or share a specific skill.

**Resource Showcase** Sessions in which a specific resource is shared and/or developed or refined by participants.

**World Café** Facilitated rounds of discussions that explore a set of central questions and encourage dialogue and engagement.

Session 1 | 11.6 | 9:30-11

**Workshop:** Increasing Success in New Farmer Training: Farm Business Launch  
*Sherri Doyle- Farm Beginnings Collaborative*

Are you interested in helping new farmers build strong businesses? Do you have a farmer-training program you want to take to the next level? Learn the keys to success in helping farmers launch new businesses from a leader in an established farmer-training network — the Farm Beginnings Collaborative. She will share the stages of development for beginning farmers, as well as the stages of development for organizations doing this work. Details will include how to lay the groundwork for a successful beginning farmer training program, and how to further develop a program that has already seen success. Teaching tools and an organizational self-assessment will be shared.

**Resource Showcase:** Finding Farmland: NYFC’s Calculator & Training Resources to Help Farmers Navigate Land Access Finances  
*Holly Rippon-Butler-National Young Farmer’s Coalition*

Accessing land is one of the most complex financial decisions that farmers will make. In this workshop, NYFC will provide a detailed walk-through of our new Finding Farmland Calculator, designed to help farmers and farm service providers navigate financial decision, as well as key financial concepts related to land access.

**World Café:** We’re All in This Together – Creating Healthy, Strong, Farm Communities  
*Laura Hedeen, Amber Stenson, Molly Schaus- Minnesota Food Association*

In this world café conversation, we will share our experiences, visions, and strategies for building community on the farm. We will imagine our ideal farm community and the benefits it brings, identify challenges that stand in the way, and share our collective stories and wisdom to uncover what truly works.

Session 2 | 11.6 | 11:05-12:35
Workshop: **Goal Setting and Most Significant Evaluation**  
*Julie Sullivan-San Juan Ranch, Eugenia Gusev- International Rescue Committee*

Meaningful, relevant goals are best created collaboratively, built from the needs of the host ranch/farm and the learner’s interests and long-term vision for their life. Participants will actively engage with goal setting methods including skills matrices, learning contracts, and holistic goals, and practice a host of creative interactive monitoring activities, both formal and informal. This workshop will also introduce a tested, participatory monitoring and evaluation method called Most Significant Change, which can be used in combination with program and participant goal setting. New Roots will share results of its recently completed MSC in 3 program locations (Tucson, Oakland, and NYC).

Resource Showcase: **New T&T Resources for Providers Serving New American Farmers**  
*Hugh Joseph- ISED Solutions, Linda Seyler-Global Garden Refugee Farm, Katie Painter-Global Gardens Idaho, Craig Demi-SCLT*

ISED Solutions has been developing T&TA resources for new Americans for four years. This session showcases eight new modules developed by four refugee incubator projects, covering crop insurance, crop irrigation, cover cropping, and recordkeeping. The modules combine instructor guidance and audience content specifically tailored for diverse beginning new American farmers.

World Café: **Securing Land Tenue for Incubator Farmers**  
*Dan Waldvogle-Colorado Land Link*

Beginning farmers and ranchers often struggle to secure land tenure after graduating from an incubator program. Topics for this session will cover the current gaps in the continuum of work experience and education, the common pitfalls that beginning farmers and ranchers face when launching an agricultural business and tips for building successful land link relationships.

**Session 3 | 11.6 | 1:45-3:25**

Workshop: **SOPs for Beginning Incubator Farms**  
*Beth LaShell-Old Fort Market Garden Incubator*

Overview of key resources and information to help increase success for beginning incubator farms.
Resource Showcase: **Enriching Student Experience by Fostering Community Engagement Opportunities**  
*Marissa Lankes- Austin Community College*

Explore avenues to incorporate community engagement opportunities into a farmer training program as a valuable tool for both educators and students. On farm events and community outreach can serve to both provide a community service and utilize the community as a resource to enrich student experience.

World Café: **Moving Away from the Incubation Toward Collaborative Land Access**  
*Maggie Donnin- Intervale Center, Aaron Newton-Carolina Farm Stewardship*

The Intervale Center has been incubating farms on our 350 acres of land for 30 years. In 2018 after many years of discussion and analysis, we have decided to move away from the traditional model of farm incubation on our property and move towards enhancing the land we currently manage, supporting the farmers that we currently lease land to, and expanding our work across the Winooski River Valley to have a greater impact. In this presentation you will learn about the steps we have taken to make this decision, its implications, and where we see our work support farm businesses and land headed.

**Session 4 | 11.7 | 1:45-3:25**

Panel: **Cultural and Heirloom Crops**  
*Moderator: Jay Bost-GoFarm Hawaii*  
*Katarina Sajovec Altshul & Sterling Johnson-Ajo Center, Leala Rosen & Jillian Robinson-IRC*

Panel discussion on importance of cultural and heirloom crops, considerations for marketing these crops, and sharing seeds amongst different groups.

Resource Showcase: **Identifying Profitable Markets**  
*Becca Jablonski, Dawn Thilmany, Martha Sullins-Colorado State University*

The Market Channel Assessment Tool (MCAT) was developed by Cornell University and supports evaluation and comparison of marketing channels for individual farms to support more informed decision-making. This session will present results from 47 market channel assessments in Colorado, as well as information on how they can be replicated in other states.

Panel: **Incubating Community Partnerships**  
*Moderator: Robin Chanin-Global Growers*  
*Rachel Brunner-Common Earth Gardens, Bethany Pratt-University of Kentucky Extension, Ash Dawson-Global Growers, Chuck Pugh-Cane Creek Farm*

Panel discussion of the importance of partnerships in beginning farmer training work. Strategies and examples of successful partnerships will be highlighted.
Session 5 | 11.7 | 3:30-4:45

Workshop: The FSMA Produce Safety Rule and its Relevance to Incubator Farms Nationwide  
Alex Matthews, Juliette Enfield, Justin Chase-New Entry Sustainable Farming Project

This workshop will explore the Produce Safety Rule – what it is and what it means – and whether it’s prudent to teach compliance on our incubators. We’ll investigate various ways that producers are complying to the Rule, including best practices, effective workarounds, and even those methods that don’t quite hit the mark. After a presentation of FSMA PSR facts, this session will be an open conversation during which attendees will contribute what they think and what they’ve seen, what they agree with and what they do not. New Entry Sustainable Farming Project will then aggregate all contributions and send along a final report in early 2019.

World Café: Creating Sustainable Farm Businesses and Local Food Systems  
Eileen O’Rourke-GoFarm, Sean Conway-Micro Farms, Amanda Weaver-Five Fridges Farm

Come explore the perspectives of a land owner, a farmer and a non-profit who are working to integrate sustainability (or the triple-bottom line) into their business models and across the local food supply chain. Walk away with ideas about how your business can become more sustainable and contribute to a resilient local food system.